

# VIGILANT VS ESENTIRE

## Managed Detection & Response (MDR)

**Vigilant provides the same level of battle-tested, superior service no matter the size or type of business.**

Can eSentire say that? The short answer is: No.

Oh, sure, they will offer their “essentials package” to small-to-midsized firms, but it does not include custom detections, correlation, investigation, nor a single point of contact.

In stark contrast stands Vigilant. We proudly offer our full-scope whole-team-standing-shoulder-to-shoulder-with-you service, no matter the size – big or small.

In fact, when you choose Vigilant, these “options” come standard under our complete, whole solution:



### **Vigilant MDR provides unlimited Incident Response services at no cost**

A valuable benefit unique to this industry. Unlike eSentire, which requires a retainer for incidents, with Vigilant you never have to worry about uncontrollable costs going up due to the number of IRs.



### **Vigilant's source content is simply the best**

We collect raw source data so we can create our proprietary detection logic that spurs our approach to proactive threat hunting. This service is far superior to those who merely capture log or alerted data. The result is a significant increase in data fidelity that allows us to detect at deeper levels with the utmost accuracy.



### **Vigilant's proprietary research and offensive tactics**

Our own techniques and data inform each threat hunting mission (proactive and reactive, structured and unstructured). Our expert threat hunters are the steadfast sentinels that protect you and your company's precious assets with an approach that is complete and full-scope.



#### **Vigilant's visibility is better because our source content is superior**

While eSentire relies upon log-based data, Vigilant enables you to gain real-time threat intel and verification with our CyberDNA® Platform – including potential active threats, threat origins, as well as resolved and unresolved incidents. Data visualizations verify which policies are working and which ones need improvement.



#### **Vigilant is 100% U.S Based**

Unlike eSentire's Canadian-based operation, Vigilant's secure 24/7/365 SOC is here in the U.S. – always within reach. And for added peace of mind, you can rest assured that Vigilant will never sell your data or reveal your identity. Ever.

### **VIGILANT IS ALL ABOUT EMPOWERMENT**

We've done our research. In fact, we're willing to go on the target range together with eSentire to see who hits the bullseye. But in the meantime, to help you make better decisions about choosing your cybersecurity partner be sure to ask these key questions:

- Why don't you have US-based analysts?
- Why don't you provide unlimited Incident Response?
- What is your source content?
- Will I still receive the service level elite if I am a small or medium-sized business?

The answers will tell you who can provide the best cybersecurity and the best partnership.



#### **CUSTOMER QUOTE**

I have been extremely happy with the services Vigilant provides because I can sleep at night knowing I am not going to get breached. They are my secret weapon against attackers.

